



News Release

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HID Global Fuels Adoption of Logical Access Solutions in Asia Pacific through HID on the Desktop™ Channel Partners

Growing Partner Channel Addresses Increasing Customer Demand for Network Computer Authentication Solutions

Irvine, Calif., February 24, 2010 – [HID Global](#), the trusted worldwide leader in providing solutions for the delivery of secure identity, is pleased to announce that 17 channel partners have been recognized as HID on the Desktop™ authorized resellers in Asia Pacific since its launch in 2009, with increasing interest in the program from resellers in the region. [HID on the Desktop](#) channel partners are customer-focused resellers who benefit from the exclusive sale of HID on the Desktop solutions and extensive HID Academy training, enabling them to enhance customer value by delivering quality Genuine HID solutions and superior end-user support to their customers.

In order to continue growing its logical access market presence in the region, HID Global is actively recruiting more channel partners with solid relationships in heavily-regulated industries, such as healthcare, banking and manufacturing, that benefit from heightened physical and data security solutions.

“To intensify our market penetration in Asia Pacific, HID Global recognizes the need to work with channel partners who are experts within specific industry niche areas”, said Tim Phipps, director of business development, Identity and Access Management (IAM), HID Global, Asia Pacific. “We are committed to providing our authorized HID on the Desktop channel partners with the industry-leading solutions, training and support they need to meet the growing demand for our solutions by regulated organizations seeking to fortify security their systems”.

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“HID on the Desktop is helping us penetrate enterprise organizations that are looking for a solution to strengthen their physical access control and data security with a single card,” said Mr. Frankie Leung CISA, CISM, CISSP, and director, UDS Data Systems Ltd., authorized HID Global reseller in Hong Kong. “Ease of use is one of an organization’s most important considerations in the selection of converged security solution, and HID on the Desktop is a perfect solution for those customers seeking two-factor authentication to tighten their security.”

Organizations seeking to purchase HID on the Desktop solutions in the Asia Pacific are encouraged to select an Authorized HID on the Desktop channel partner by visiting <http://www.hidglobal.com/itChannelPartners.php>. For companies interested in becoming an HID on the Desktop partner, please contact Mr. Tim Phipps at tphipps@hidglobal.com. Go to the [HID on the Desktop page](#) at www.hidglobal.com for more product information.

About HID on the Desktop

Mirroring the secure and convenient user experience popularized by the company’s physical access control platforms, HID on the Desktop logical access solutions enable organizations to leverage existing physical access cards to deploy an additional layer of data security. As a three-component solution, HID Global cards, OMNIKEY® readers and naviGO™ software, HID on the Desktop provides corporate enterprises with the flexibility to deploy the most “risk-appropriate” authentication solution based on their unique security requirements.

About HID Global

HID Global is the trusted, worldwide leader in providing solutions for the delivery of Secure Identity. The company is focused on creating customer value with product, service and know-how solutions for access and identification-related applications. Headquartered in Irvine, California, HID Global has over 1,800 employees worldwide supporting customers in more than 100 countries. HID Global is an ASSA ABLOY Group brand.

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