



Ten Reasons Why You Should Monitor VertX CS Access Control

- 1. A Fully Integrated System that Manages and Monitors Access, Video, Intrusion and Fire.** Fully integrated with the software you already use, VertX CS gives you the ability to cost-effectively monitor access control the same way you monitor alarms and video.
- 2. Expand Your Existing Business Model.** Adding VertX CS access control optimizes the productivity of your CS operator by offering additional Recurring Monthly Revenue (RMR) hosted services to your dealer.
- 3. End-User PC and Software Not Required.** VertX CS is fully hosted by your central station, your dealers will not need to install a PC, sell software, or train end-users to operate access control. You and your dealer can flexibly share operating tasks with the end user.
- 4. VertX CS is Embedded in Your Existing GUI.** No need for additional workstations or new software. HID has partnered with the leading automation software providers including Bold, DICE, and Micro Key who have developed modules specifically for VertX CS.
- 5. Increased RMR Opportunities.** Access, Video, Intrusion and Fire events are now on the same automation screen, in the same GUI. Revenue - creation opportunities for you and your dealer are increased through value-added services that are offered by adding access control.
- 6. Minimal Training Required.** VertX CS works within your current automation software that operators are already familiar with. They only need to be trained on the additional windows in the existing software and how to process events.
- 7. Add New Services.** You're already monitoring intrusion and fire, so why not monitor access control? Now you can offer combined intrusion and access audit logs, scheduling, exception monitoring, adding new employees, deleting employees, remote entry control and a multitude of reports.
- 8. Increase Dealer Loyalty.** By offering embedded operational services to your dealer, you will increase loyalty while the dealer benefits from increased end-user loyalty as the dealer adds the same services.
- 9. Flexible Control of Data Entry.** The options of who enters data – the central station, installing dealer and/or the end user - are extremely flexible and can reflect the most appropriate business model or customer request.
- 10. HID – Your Partner for Life.** From the highest quality products to superior customer support, service, marketing and training, HID is a brand you can trust to be with you today and into the future.

* Contact your CS Software Provider for complete details on features and functionality.